



Energised for Tomorrow



“Our quarter-end process has gone from seven weeks to two weeks thanks to Investment Management.”

JOSEPH ANFUSO  
CHIEF FINANCIAL OFFICER  
MG PROPERTIES LLC





“Streamlining business operations and centralizing data analytics and reporting provides us with a more complete and real-time picture of portfolio performance.”

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**Sumit Roy**  
***President and Chief Executive Officer***  
***Realty Income***







“It’s been very beneficial to utilize technology to streamline complicated transactions and provide a central point to access information for day-to-day decision making.”

**WHITNEY WOLFE  
SENIOR MANAGER,  
ACCOUNTING OPERATIONS  
UNICO INVESTMENT GROUP,  
LLC**





“As a complete vertical solution, Voyager gives us a robust platform for serving clients in their varied and widely dispersed investment and property accounting activities.”

ALAN FLANAGAN  
GLOBAL HEAD OF PRIVATE EQUITY  
& REAL ESTATE FUND SERVICES  
BNY MELLON





“Investment Management transformed our operational process by giving us the ability to process an entire structure’s worth of data in the same system. It’s all at your fingertips.”

---

**Alex Droste**  
**Director, Head of Real Estate**  
**Alter Domus**







“We wanted a fully integrated, across-the-board solution to check off a whole bunch of boxes for us. We found that with Yardi.”

LEEANN ATTANUCCI  
VICE PRESIDENT  
CORPORATE CONTROLLER  
COUSINS





“Closing books was stressful with lots of overtime. Now with Investment Management, our accountants can wrap things up in days versus weeks.”

SCOTT MCGINNESS  
CFO  
COHEN ASSET MANAGEMENT,  
INC.



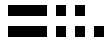




# Yardi Solution Overview

| INVESTMENTS GROW ON YARDI





4 DECADES

## REAL ESTATE FOCUS & EXPERTISE

1984

YARDI SYSTEMS  
IS INCORPORATED

25%

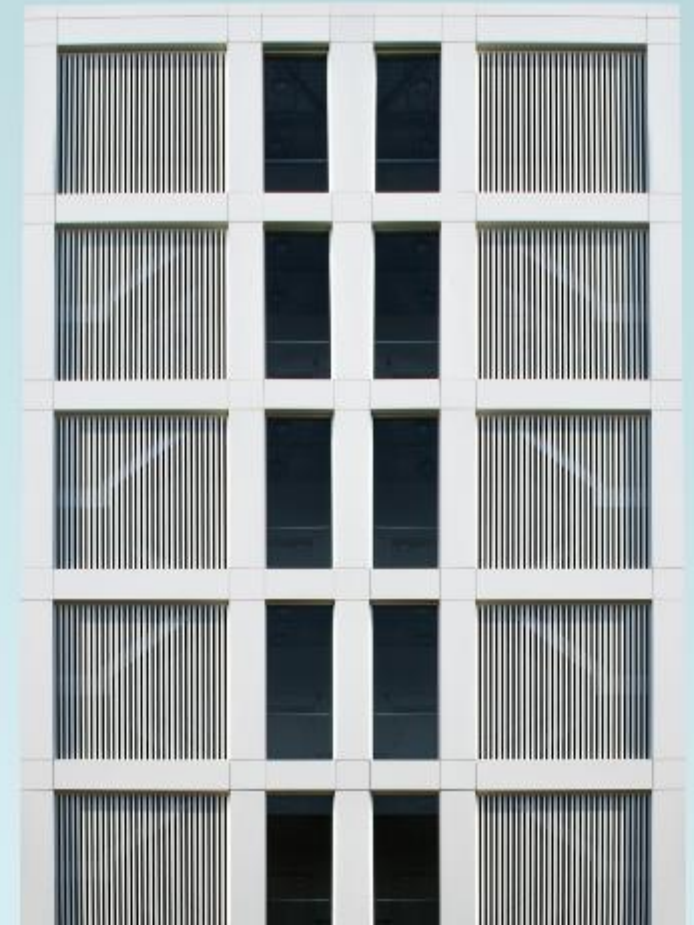
AVERAGE ANNUAL GROWTH RATE  
OVER PAST 30 YEARS

100%

FOCUSED ONLY ON SOLUTIONS  
FOR THE REAL ESTATE INDUSTRY

0

NO OUTSIDE INVESTORS—FOCUS  
ON LONG-TERM RESULTS & VALUES





# WE TAKE OUR DUTY TO SUPPORT CLIENTS SERIOUSLY

6,500+

EMPLOYEES  
WORLDWIDE

80+

COUNTRIES  
SERVED

45

OFFICES AROUND  
THE GLOBE

15

DATA CENTERS

1

CONNECTED SOLUTION





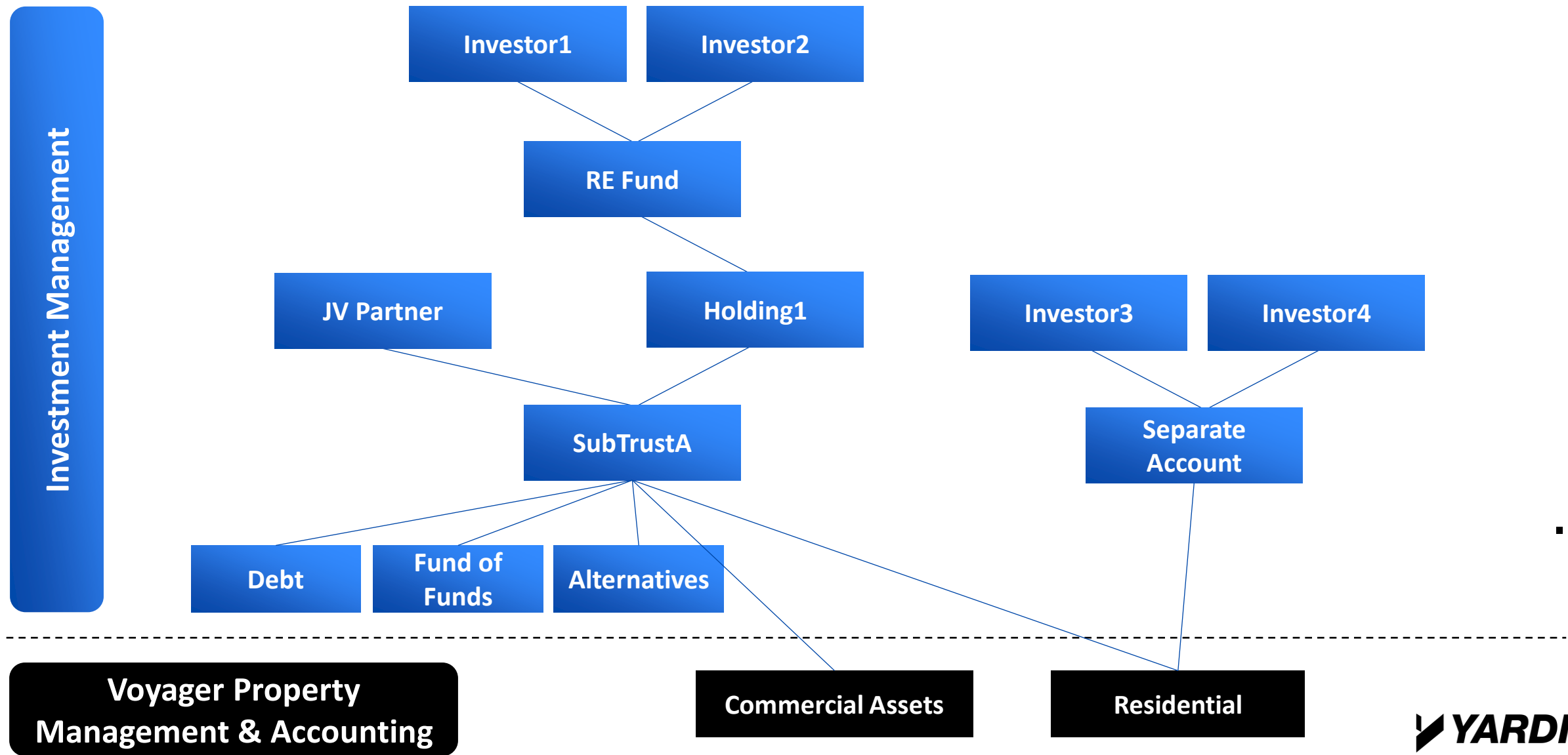


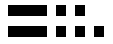
# THE POWER OF A SINGLE CONNECTED SOLUTION



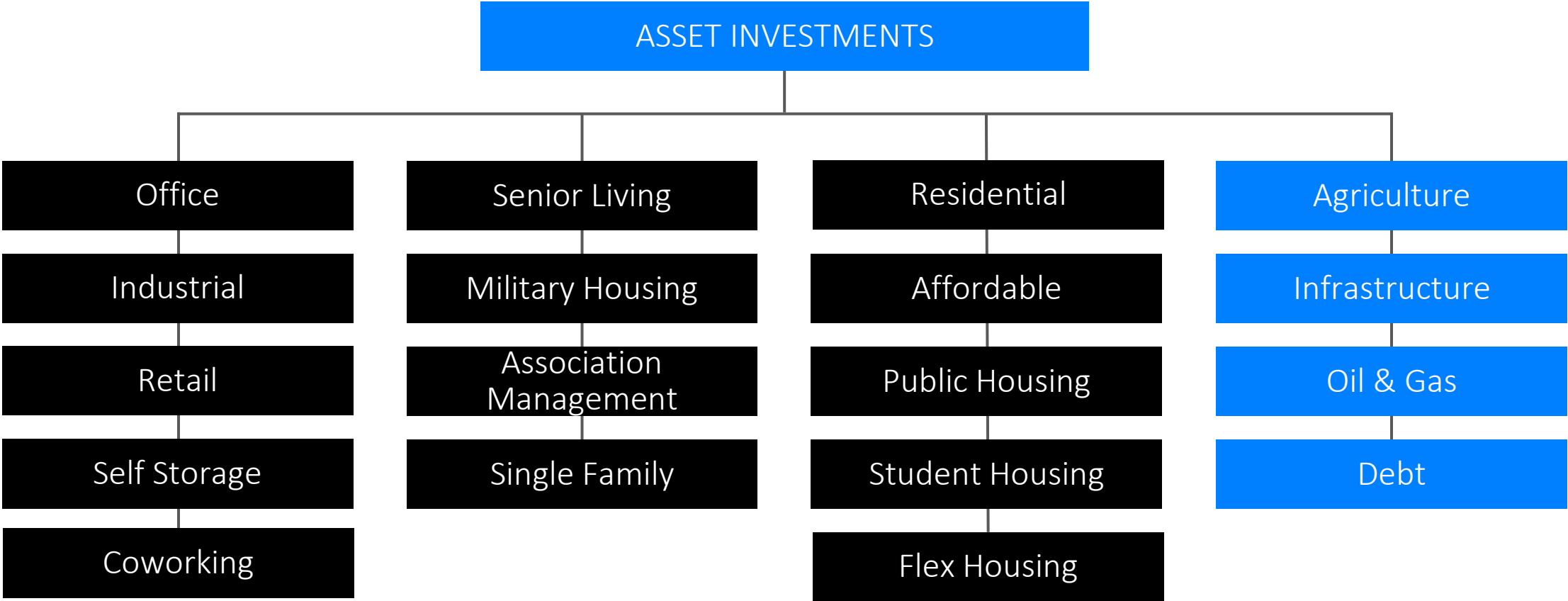


# YARDI INVESTMENT SUITE OVERVIEW





# MARKET SEGMENTS







*How do you provide transparency from investor to lease?*

**Automate** consolidations  
**Capital** tracking  
**Calculate** promotes

**Investment  
Management**

**Performance** benchmarking  
**Attribution** analysis  
**Acquisition** pipeline mgt.

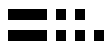
**Investor Plus  
Analytics**

**Investor** communications  
**Fundraising** process  
**Contact** management

**Investor Plus  
CRM**

**Document and report** access  
**Holdings** positions & metrics  
**Investment** opportunities

**Investor Portal**



Over **70% of the**  
**top** global fund  
managers use Yardi

**\$1T+**

AUM



# 70+ ANZ Companies Run on Yardi







# Yardi Property Management and Accounting

*How do you create back office efficiency for all major real estate asset classes?*

**Property Management**  
and accounting

**Fixed Assets**

**Document  
Management**

**E-Learning**

**ERP Solutions**

**Procurement, RFP, invoice  
processing & approvals,  
vendor compliance &  
management, payment  
processing**

**Procurement  
Solutions**

Leasing, construction,  
budgeting & forecasting,  
facilities management,  
maintenance & inspections

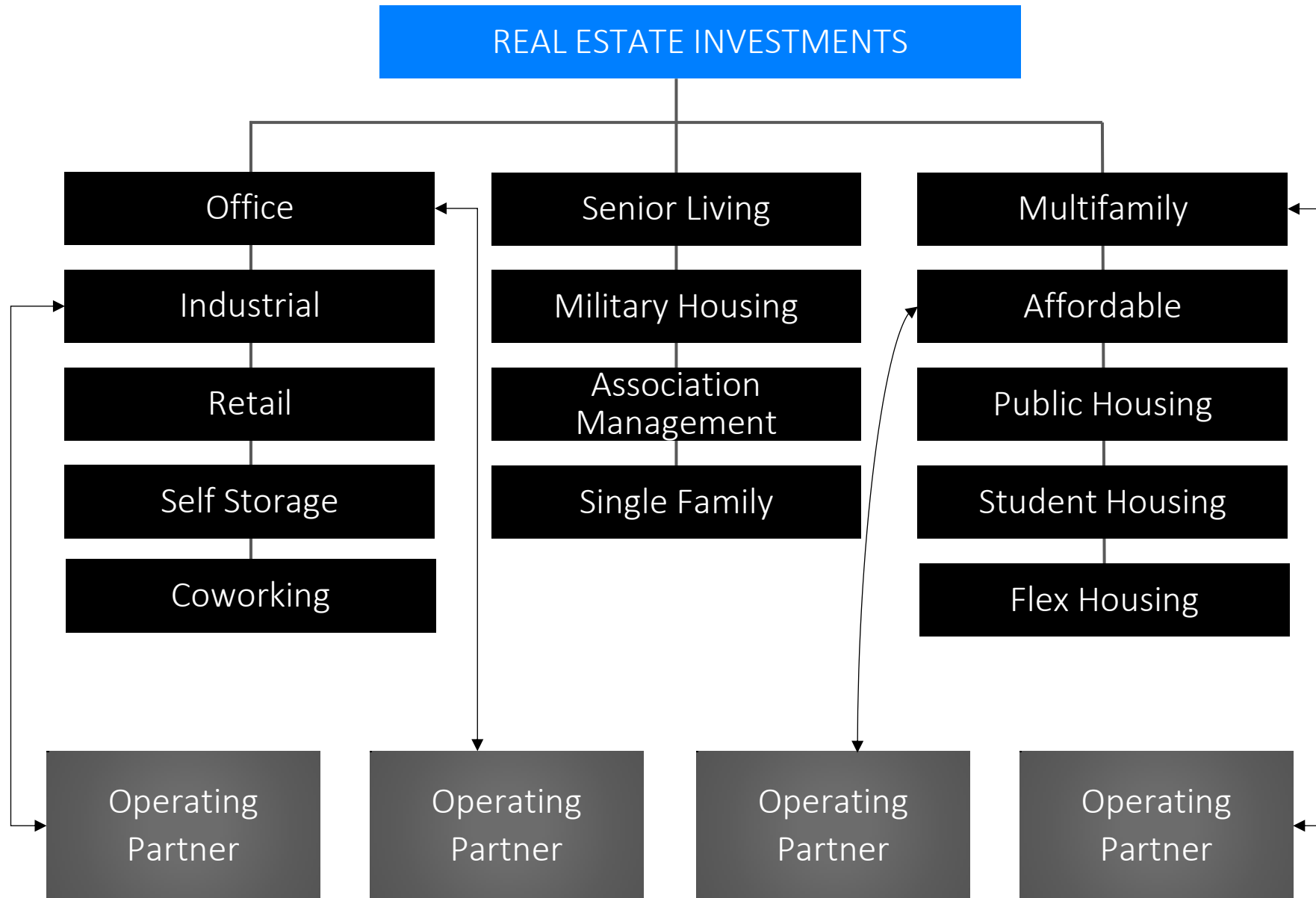
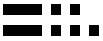
**Asset Solutions**

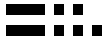
**Online payments, service  
requests, SEO/SEM,  
property websites, prospect  
resident & tenant portals**

**Marketing  
Solutions**

**Shared space management,  
accounting, Wi-Fi/data,  
voice**

**Co-Working**





# INDUSTRY LEADING REAL ESTATE SOLUTION

5,000

CLIENTS ON  
VOYAGER

100,000

CLIENT  
PROPERTIES

12M

RESIDENTIAL  
UNITS

1.2B

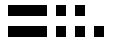
COMMERCIAL  
SQUARE METRES

6M

CLIENT  
CUSTOMERS







# Organizational Benefits – Single Integrated Solution



1

## SINGLE PLATFORM

Native applications provide **data integrity** and **timely analysis**

2

## SCALABILITY

**Cost efficient** operations and repeatable **onboarding** process

3

## PROCESS TRANSPARENCY

A single connected solution **unifies siloed teams**, providing insights into **efficiency** and **reduced risk**

4

## OVERSIGHT

**Asset oversight** connected to **asset operations**

5

## PERFORMANCE

Increase revenue, lower expenses, identify risk and **increase asset value**



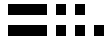
A large group of people, likely employees, are posed in many rows in front of a modern, multi-story building. The image is overlaid with a semi-transparent blue gradient. On the left, there is a vertical double-line icon. On the right, there is a circular icon with a right-pointing arrow.

# Our Focus

Innovation  
Commitment to Customer Service  
Long-Term Relationships



THANK YOU



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