

**Registry Services –
Onboarding investors in a constantly
evolving regulatory environment**



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OVERVIEW OF REGISTRY SERVICES

1

Registry Management

- Securely maintain ownership records of securities and investor and advisor details
- Process applications, redemptions and transfers
- AML/KYC verification

2

Distribution Payments

- Prepare distribution reports
- Payment to investors
- Bank reconciliations
- Facilitate unclaimed monies

3

Enquiry Management

Respond to:

- Investor and advisor enquiries
- Audit questions
- Fund Manager requests

4

Investor Reporting

- Prepare and issue tailored reports and statements including welcome packs, holding confirmations, distribution statements and tax notices
- Fund manager news letters

5

Issuer Reporting

- Prepare and provide tailored reports for the trustee and fund manager including cashflow reports, allotment and redemption reports, unit movement reports, unit holder register and advisor reports.

6

Compliance Reporting

Preparation and lodgement of:

- Quarterly TFN reports
- AIIRs
- FATCA report
- CRS report



Application Form – On Boarding Investors

DIGITAL VS PAPER APPLICATION FORMS

Digital – Online Application Forms

- Allows investors to complete the application process online
- Electronic verification services available
- Investors only see information that is relevant to them
- Smart text / definitions & links to resources
- Mandatory fields
- Save for later
- Data analytics for fund managers
- Straight through processing for registrars

PDF - Paper Application Forms

- Confusing
- Required to cover all entity's (Individuals, Companies, Trusts, SMSFs)
- Difficult to read for processors, leads to processing errors
- Easy to miss required information

Anti-money laundering & Know your client



ANTI-MONEY LAUNDERING & KNOW YOUR CLIENT

A New Era – Post Royal Commission

- CBA - \$1B settlement
- AML Program reviews
- Ongoing customer due diligence
- PEP & Sanction watch list screening
- Source & Wealth discovery
- Risk ratings
- Enhanced customer due diligence
- Compliance certificates

CRS

v s

Common Reporting
Standard



Aims to identify
the tax
residency of
each and every
one of its
account holders

Tax information is
required for **ALL**
account holders
and is sent to **ALL**
complying countries



FATCA

Foreign Account
Tax Compliance Act



Aims to identify
whether an
account holder is
a **U.S. person** using
citizenship and
tax residency



Tax information is
collected for **U.S.**
account holders and
resides in the **U.S.**

WHAT'S NEXT ?

ATO – Financial Institution Reviews

- The ATO is expected to undertake CRS compliance reviews of Financial Institutions in the lead up to Australia's peer review.
- The ATO may not release information publicly for its upcoming Financial reviews, although the reviews will be undertaken with reference to the OECD guidelines and the Australian legislative requirement for an Financial Institution to keep written records of the procedures applied to determine if it has reportable accounts and the information reported to the ATO.

CRS – ATO Reviewed

- Australia is subject to an OECD peer review of the effectiveness of the implementation of CRS, which is expected to occur in 2020
- Financial Institutions should focus on transitioning CRS to business-as-usual and preparing for tax authority reviews.
- The OECD has identified a number of reporting-related factors that may influence the assessment of an Financial Institution:
 - Reporting a significant number of undocumented accounts
 - Reporting a significant number of account closures
 - Inquiries from other jurisdictions indicating underreporting or inaccurate reporting
 - Not lodging reports
 - Significant changes in the volume of reporting between years
 - Reporting TINs for significantly fewer accounts compared to other Financial Institutions